



Bucharest

Press release: 15th November 2022

Digi Communications N.V. reports sustained evolution of RGUs and increased revenue in the third quarter of 2022

Highlights

- The Q3 revenue increased by 19%, reaching €385 million, due to strong customer growth across all our markets;
- The Group's RGUs increased and went up by 15% YoY to 20,1 million;
- Romanian mobile users reached 4,7 million representing a 17% growth;
- Adj. EBITDA (including IFRS 16) rose by 6.4% to €127 million, Q3 EBITDAaL amounts to €107 million;
- In Spain, positive momentum continues, with revenues up to €128 million.

Digi Communications N.V. outperformed its financial and operational dynamic, in comparison with the Q3 of 2021, as the Group's consolidated revenue grew by 19%, to a total of €385 million. Adjusted EBITDA (including IFRS 16) marked an increase of 6.4% year-on-year, up to €127 million. EBITDAaL grew by 10% to €107 million.¹

The solid commercial results were driven by the steady growth in our user base, as RGUs reached 20,1 million, adding 2,7 million units at the end of the third quarter.

In Romania, DIGI continued to deliver advanced services to its residential and business customers and reached 15,1 million RGUs, in both mobile and fixed services, a 9.8% increase YOY. We maintained our leadership position in the portability segment, hence, mobile users grew 17% YoY, to a total of 4,7 million. The fixed services user base expanded in Q3, due to further expansion of the pay-tv customer base which added 0,3 million users and strong growth in broadband, up 11%, to a total of 4,1 million.

The Spanish operations delivered another strong quarterly performance, with 35% increase in revenues, reaching €128 million. The positive results were driven by 29% increase in mobile users' numbers and 90% growth in broadband services. Therefore, mobile users attained a total of 3,6 million, while the broadband segment reached 746 thousand RGUs. Our Italian operations made notable progress due to a rise in the number of mobile users, reaching 359 thousand and recorded total sales of €7,1 million, up 15% year on year.

Serghei Bulgac, CEO of Digi Communications, commented: "We are pleased that we finished this quarter with accelerated service additions and strong results in our largest markets, Romania and Spain. Although the recent developments of the economy have affected us, along with the entire community, our achievements reflect the solid position we have established, over the years, by continuously investing in state-

¹ The comparative information regarding the Group's results is presented only for continued operations and excludes the Hungarian results for the Q3 2021.





of-the-art infrastructure and technology. We remain committed to expand and improve our service offering across our established markets, as well as beyond."

Commercial indicators by market (RGU 000's)	Q3 22	Q3 21	Change (%)
Romania			
Pay-TV	5,360	5,056	6%
Fixed Internet	4,083	3,662	11%
Mobile services	4,715	4,035	17%
Fixed telephony	948	999	-5%
Spain			
Mobile services	3,614	2,795	29%
Fixed Internet	746	393	90%
Fixed telephony	249	135	84%
Italy			
Mobile services	359	312	15%
TOTAL	20,074	17,387	15%

The financial report is available [here](#).

About Digi Communications NV

Digi Communications N.V. is the parent company of the telecommunications operator RCS & RDS, the market leader in pay-tv, broadband and convergent services in Romania, with operations in Spain, Italy and presence in Portugal and Belgium. Established more than 28 years ago, the company operates an extensive and highly advanced fibre-optic network in Romania. DIGI brings the most affordable electronic communications services to the market, both in fixed and mobile communications. Over time, this competitive advantage has become a benefit for millions of customers, who have gained faster and low-priced access to high-quality services.

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