



Bucharest Press release: 28 February 2023

Digi Communications N.V. reports preliminary financial results for the year ended at 31 December 2022

Highlights

- The consolidated Group revenue and other income increased 18.3% YoY, from continued operations;
- Adjusted EBITDA exceeded by 7.4% the value recorded in 2021, based on the expansion of the customer base;
- Substantial evolution of revenue generating units for the entire service portfolio and across all markets, up to 20.8 million;
- In December 2022, ANCOM certified that in Romania, DIGI has the best mobile voice coverage;
- In November 2022, DIGI increased its frequency portfolio in Romania by acquiring 4 frequency blocks in the 2600 MHz band and 5 blocks in the 3400-3800 MHz band. The Group acquired certain frequencies spectrum rights in Belgium with the intention of providing excellent telecommunications services.
- Sale of Hungarian operations was completed in January 2022.

Digi Communications N.V. registered significant financial and operational performances in 2022, as the Group's consolidated revenues and other income grew by 18.3% YoY to €1.5 billion. Adjusted EBITDA marked an increase of 7.4% year-on-year, up to €506 million. Adjusted EBITDA (before IFRS 16) grew by 6.6% to €428 million.

The Group strengthened its market position throughout its service portfolio and achieved significant growth in its customer base, surpassing 20.8 million RGUs, an increase of 15.4% year-on-year. The mobile segment stood out, continuing the momentum of previous years, and consolidating the 1st place among the Group's business segments, with 9.1 million users' group-wide.

In Romania, the mobile services segment reached 4.9 million RGUs, up 18.1% compared to the previous period, fixed internet services saw a 11.2% year-on-year leap to 4.2 million RGUs, while the pay-tv services segment (cable and satellite) grew by 5.9% year-on-year to 5.4 million RGUs. At the end of the year, DIGI attained an important milestone and became the operator with the highest mobile voice coverage in the country.

The Spanish operations consolidated their position due to the exceptional growth of the fixed broadband and telephony user base, 74% YoY, attaining 1.1 million RGUs. The mobile RGUs saw a significant increase of 27.7%, thus reaching a total number of 3.8 million RGUs.

Continuing the expansion strategy of the recent years, DIGI, through a joint venture with Citymesh NV, part of the Cegeka IT group, has won the rights to use mobile spectrum in Belgium. Therefore, as of 31 December 2022, DIGI is currently operating in 5 European countries.





Serghei Bulgac, CEO of Digi Communications, commented: "Looking back at the Group's activity during 2022, one can say that it was a defining stage in our recent development, a year in which we've consolidated our position, not only in Romania, but also in Europe. For the second year consecutively, we managed to expand our activities in different countries, as well as to acquire additional spectrum in Romania.

We are grateful for our customers' trust and the support of our partners and we will continue to invest in our state-of-the-art networks to ensure that an increasing number of consumers can have access to high performance and affordable services. At this time, I would also like to express my gratitude to our colleagues for these great accomplishments."

| Commercial indicators by market (RGU 000's) | 2022 | 2021 | Change (%) |
|---|--------|--------|------------|
| Romania | | | |
| Pay-TV | 5,432 | 5,129 | 5.9% |
| Broadband | 4,204 | 3,782 | 11.2% |
| Mobile services | 4,933 | 4,177 | 18.1% |
| Fixed telephony | 933 | 984 | -5.2% |
| Spain | | | |
| Mobile services | 3,796 | 2,972 | 27.7% |
| Broadband | 843 | 480 | 75.6% |
| Fixed telephony | 279 | 165 | 69.1% |
| Italy | | | |
| Mobile services | 362 | 324 | 11.7% |
| TOTAL | 20,782 | 18,013 | 15.4% |

The financial report is available *here*

About Digi Communications NV

Digi Communications N.V. is the parent company of the telecommunications operator RCS & RDS, the market leader in pay-tv, broadband and convergent services in Romania, with operations in Spain, Italy and presence in Portugal and Belgium. Established more than 28 years ago, the company operates an extensive and highly advanced fibre-optic network in Romania. DIGI brings the most affordable electronic communications services to the market, both in fixed and mobile communications. Over time, this competitive advantage has become a benefit for millions of customers, who have gained faster and low-priced access to high-quality services.

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