

PRESS RELEASE

Bucharest, 11/14/2019

Digi Communications Group N.V.: Revenues and adjusted EBITDA (excluding impact of IFRS 16) up about 16%, in the first nine months of 2019 compared to the same period of 2018

- **EUR 874.6 million Group consolidated revenues (for the first 9 months of 2019), up 15.6% compared to the same period of 2018**
- **EUR 299.4 million consolidated Group revenues in the third quarter (+ 10.9% in the third quarter of 2019 compared to the third quarter of 2018)**
- **EUR 279.6 million adjusted EBITDA (excluding impact of IFRS 16) (for the first 9 months of 2019), up 16% over the same period of 2018 and adjusted EBITDA (including impact of IFRS 16) was 326.9 million EUR (cumulative for the first 9 months of 2019)**
- **+ 7% is the increase of the income generating units (RGU) on September 30, 2019 as against September 30, 2018, from 14.6 million RGU to 15.8 million RGU**
- **In Romania, the main growth vectors: cable television services (+ 8.9%) and fixed internet services (+ 9.7%)**
- **Digi Spain: constant increase in the number of mobile subscribers (+ 42.5% income generating units, as of September 30, 2019 compared to September 30, 2018)**

GLOBAL PERFORMANCE

Digi Communications Group N.V. released on Thursday, November 14th, the financial results for the third quarter of 2019, announcing a 10.9% increase in revenue over the same period of last year, from EUR 270 million to EUR 299 million.

Adjusted EBITDA (excluding impact of IFRS 16) was EUR 105.2 million, up about 28% compared to the previous period of 2018, and adjusted EBITDA (including impact of IFRS 16) was about EUR 128 million in the third quarter of 2019.

For the 9-month period ending on September 30th 2019, revenue growth was 15.6% compared to the same period of last year, from EUR 756.4 million to EUR 874.6 million.

At the same time, the group showed evolving indicators for the main growth-generating services - cable television services (+ 8%, from 3.9 million RGU, at group level, to 4.2 million RGU), respectively for fixed Internet services (+ 10%, from 3.2 million RGU to 3.5 million RGU). As of September 30, 2019, the Group recorded a total number of 5-million RGU pay-TV subscribers, compared to 4.8 million RGU at September 30, 2018. In total, in the four markets, the company registered an increase of 1.1 million RGU, reaching 15.8 million RGU from 14.7 million RGU, in the third quarter of 2018.

"We are pleased with the results registered by the group, first and foremost, thanks to our customers who have continued to choose Digi services, in all markets in which we operate. In the third quarter we increased the base of services offered by 7% compared to the same period of the previous year. At the same time, revenues and adjusted EBITDA (excluding the impact of IFRS 16) increased by 16%, thus maintaining the upward trend.

We have accelerated the investments in important projects for the evolution of the group in all the markets where we carry out operations. The launch of 5G services in June 2019, followed by the expansion of the 4G offering in 900 MHz band and a sustained increase in mobile data traffic for all Digi users, demonstrates our commitment to the continuous improvement of mobile communications services. We continue to expand the fixed services in Romania, Hungary and Spain, as well as the development of the mobile network in Hungary. We thank all our customers,

employees, investors and partners for their support and confidence in our business vision, "said Serghei Bulgac, CEO of Digi Communications Group.

EVOLUTION BY MARKETS

Romania remains the main market of the group, generating 63% of its revenues, in second place being Hungary (with 18%), followed by Spain (17%) and Italy (2%).

On its main market, **Romania**, the Group has reported increases in the cable and fixed internet services segment, with an increase of 8.9% of subscriptions to cable TV services (3.5 million RGU, as of September 30, 2019, compared to 3.2 million RGU, as of September 30, 2018) and 9.7% respectively for subscriptions for fixed internet services (2.7 million RGU at September 30, 2019 compared to 2.5 million RGU, for the same period of the previous year). In respect of mobile services, the company remains for 11 years now the leader of the portability market. During this period (October 21, 2008 - September 30, 2019), Digi Mobil attracted 1.901.902 mobile phone numbers, out of which 242.266 numbers were ported in the first three quarters of the current year.

In **Hungary**, the revenues of the Digi Hungary subsidiary (including Invitel) increased to EUR 163.6 million, and Digi strengthened its position as leader of the cable television market (30% market share)*. In the segment of fixed internet services, Digi is the second operator (with a market share of 24%)*, while in the segment of fixed telephony services it has a market share of about 23%*. In May, the Hungarian branch of the group also launched its own mobile telephony services, at 2G and 4G standards, and also marked the introduction of the Digi own brand phones on the Hungarian market.

Spain registered a significant increase, of 42.5%, as concerns the number of subscribers of mobile telephony services, raising from 1.2 million RGU, on September 30, 2018, to 1.8 million RGU, on September 30, 2019. Digi Spain has positioned itself as the leader of the MVNO (virtual operator of mobile telephony services) market and is the fifth mobile operator on the Iberian market. At the same time, in the segment of fixed services (internet and fixed telephony), Digi Spain reached 68 thousands RGU, in the third quarter of 2019.

About the Digi Communications Group

*Digi Communications NV is the mother company of the electronic communications operator, RCS & RDS, the leader of the internet, pay-tv and converged services market in Romania, with operations in Hungary, Spain and Italy. Established over 26 years ago, on December 31, 2018, the company had assets worth over EUR 1.633 million **, owning almost entirely the most modern (state of the art) and largest fiber optic network in the region.*

Digi brings to the market the most accessible electronic communications services, both in the field of fixed and mobile communications. Over the time, this competitive advantage has turned into a benefit for millions of customers, thus gaining faster and less expensive access to the highest quality services.

In Romania, the Digi Group is currently the largest private employer in the local entrepreneurial environment, with approximately 13,000 employees (16,000 in all markets where it operates).

Digi group trans-media content offer includes TV channels Digi24, Digi Sport 1, 2, 3, 4, Film Now, Digi World, Digi Animal World, Digi Life, UTV, Music Channel and Hit Music Channel, radio stations

Digi FM, Pro FM, Dance FM and Chill FM and the online communication platforms reunited by DigiOnline brand.

More information [here](#).

* According to NMHH, the Hungarian Communications and Media Authority, published in September 2019, for the situations reported until July 2019.

** Figures extracted from the consolidated financial statements of the Digi Communications NV group in accordance with IFRS.