

## **Investor presentation**

Financial Results for the year ended December 31, 2022

# DIGI

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## **Highlights Preliminary Results FY 2022**



Sustained financial performance and successful results reflected in revenue and EBITDAaL





'Mil € December 31, 2022	Romania	Spain	Italy and Group Operations <sup>(2)</sup>	Total⁴
Revenues <sup>3</sup>	€ 968.7 m	€ 501.0 m	€ 27.7 m	€ 1,492.8 m
Other income	€ 24.1 m		7 CON	€ 24.1 m
EBITDAaL <sup>1</sup>	364.4	63.1	(7.2)	420.3
RGUs(000)	# 15,502	# 4,918	# 362	# 20,782

Source: Company data

<sup>1</sup>; EBITDAaL stands for Earnings Before Interest, Taxes, Depreciation, Amortisation and after leases;

<sup>2</sup> In this Report, unless otherwise stated, as part of our "Other" segment we only present the results of our Italian operations, for revenue, and the results of our Italian, Dutch and Portuguese operations for operating expenses;

<sup>3</sup> Revenues per country include intersegment revenues in total amount of EUR 4.5 million for 2022;

<sup>4</sup> Total Group revenues excluding intersegment revenues.

## **DIG** Financial highlights



Source: Company data

- Adjusted EBITDA is defined as EBITDA adjusted for the effect of extraordinary or one-off/nonrecurring items.
- 2 Revenues per country include intersegment revenues in total amount of EUR 4.5 million for 2022...
- 3 Continuing operations.
- 4 Capex for 2021 contains Hungarian operations.



2022

3

2021

#### **Key considerations**

- Revenues and other income up 18.3% based on strong customer growth in Spain and Romania
- Sales in Spain grew by 38% while Romania grew by more than 11% (including revenues from subvention related to electricity supply)
- EBITDAaL increased by 6% YoY amid certain inflationary pressures and cost associated to expansion to new territories (Adjusted EBITDA increased by 7.4%).

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## **Outstanding growth for Group's RGUs**



2 Continuing operations.

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### **Group Financial Profile**

#### Financial liabilities as of December 31, 2022<sup>1</sup>

	Amount
Facility	(Mil €)
Senior Secured Notes	850.0
2021 Senior Facility (term loan & revolver)	212.0
Financial leases	32.8
Other long term debt	120.7
Other short term debt	53.1
Total gross debt	1,268.6
Cash on BS	261.4
Total net debt	1,007.2

<sup>1</sup> Indebtedness as per Notes requirements. As per the Notes Covenants, debt is presented under IFRS available at the singing date, therefore excludes IFRS 16 implications.

<sup>2</sup> The Net Leverage and Gross Leverage are computed using EBITDA as per the Notes Covenants, under IFRS excluding IFRS 16 implications. Covenant's computation for the Net Leverage from the Senior Secured Notes uses EBITDA adjusted as per Indenture requirements, which is different from the Adjusted EBITDA in this presentation.



Gross Leverage

——Net Leverage



Q&A



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