DIGI COMMUNICATIONS N.V.

("the Company" or "DIGI")



Investor presentation for the period ended March 31, 2017

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Group overview

| | | <u>&</u> | |
|---|---|---|--|
| Romania | Hungary | Spain & Other ³ | Total |
| Three months ended March 31, 2017 | Three months ended March 31, 2017 | Three months ended March 31, 2017 | Three months ended March 31, 2017 |
| €165.3 m | €37.5 m | €25.3 m | €226.7 m |
| €48.5 m | €11.5 m | €5.1 m | €65.1 m |
| 29.4% | 30.6% | 20.3% | 28.7% |
| 2,893 | 480 | | 3,373 |
| · | | | 3,373 |
| 3,305 | 13 | 782 | 2,588 4,100 |
| 1,317 | 361 | | 1,678 |
| 626 | 303 | | 929 |
| | Three months ended March 31, 2017 €165.3 m €48.5 m 29.4% s March 31, 2017A ('000) 2,893 2,149 3,305 1,317 | Three months ended March 31, 2017 €165.3 m €48.5 m 29.4% S March 31, 2017A ('000s) 2,893 480 2,149 439 3,305 13 1,317 361 | Three months ended March 31, 2017 Three months ended March 31, 2017 Three months ended March 31, 2017 €165.3 m €37.5 m €25.3 m €48.5 m €11.5 m €5.1 m 29.4% 30.6% 20.3% s March 31, 2017A ('000s) 480 2,149 439 3,305 13 782 1,317 361 |

Total RGUs Source: Company data 10,290

1,596

782

12,668

¹ Adj EBITDA margin defined as Adj EBITDA / Revenues;

² Revenues include intersegment revenues
³ In this Report, unless otherwise stated, as part of our "Other" segment we only present the results of our Italian operations, for revenue, and the results of our Italian operations and certain minipolician.

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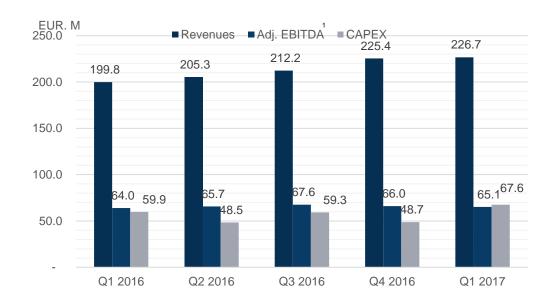
Recent developments

Business

- On April 11, 2017 Cable Communications Systems N.V changed its name to Digi Communications N.V. ("the Company", "DIGI").
- In connection with the IPO, the Company intends to become tax resident in Romania. This should not affect materially the corporate income tax incurred by the Company. Due to misalignment of Romanian and EU legislation, the Company's 350 million Euro 2023 Notes may be subject to Romanian withholding taxes on interest (approximately EUR 3.3 million per year which will be treated as interest expense). The Company believes that the imposition of any such withholding tax is incorrect. However, the Company expects as a prudential matter to pay to such withholding taxes. The Company intends to claim back any amounts so paid. The Company is prepared to litigate in pursuit of such reclaim. Any such litigation is likely to be relatively lengthy and complex.
- On 16 May 2017 the Company finalized the listing of class B shares on the regulated spot market of the Bucharest Stock Exchange, International Tier.

Financial highlights

Results from continuing operations



Source: Company data

EBITDA is calculated by adding back to consolidated operating profit/(loss) the charges for depreciation, amortization and impairment of assets. Adjusted EBITDA is defined as EBITDA adjusted for the effect of extraordinary or one-off/non-recurring items. In addition, we adjust EBITDA for mark to market results (unrealized) from fair value assessment of energy trading contracts.

- Revenues in Romania increased mainly as a result of:
 - Increase in mobile telephony RGUs, ARPU and related sales of equipment.
 - Increase in our cable Tv and fixed internet RGUs.
- Revenues in Hungary & Spain and Other increased mainly as a result of increase in RGUs.
- Adj EBITDA¹ value was higher in Q1 2017 compared to Q1 2016, as a result of increase in Adj EBITDA in Romania and Spain.
- Adj EBITDA margin decreased in Q1 2017 compared to Q1 2016 mainly due to the impact of the operational loss from energy supply activity in Romania and increased programming and salary expenses in Hungary.
- CAPEX for Q1 2017 was EUR 67.6 million, higher than in Q1 2016 (EUR 59.9 million) mainly due to development of mobile network in Romania and Hungary.



Highlights Romania (1/2)

Revenue and Adj EBITDA

Results of Operations¹

| | Three month | ns ended | |
|-----------------|-------------|----------|-------|
| 'Mil € | March | % change | |
| | 2016 | 2017 | |
| Revenues | 145.0 | 165.3 | 14.0% |
| Adjusted EBITDA | 48.4 | 48.5 | 0.2% |
| Margin % | 33.4% | 29.4% | |

- Revenue growth of 14.0% in Q1 2017 was driven by growth in our mobile telephony business (including the related equipment sales), increase in our cable TV and fixed internet RGUs as well as advertising revenues.
- Adj EBITDA value increased with 0.2% in Q1 2017 as a result of mainly the mobile business catch-up, which was offset by the operational loss from energy supply activity incurred in the reported period. The Adj EBITDA margin decreased mainly because the handsets sales and the impact of the negative gross margin generated from the energy supply activity.

¹ Figures include Intersegment revenues

Highlights Romania (2/2)

| Subscribers | | | | | |
|---|--------------------------------|--------|-------------------|------------------|--|
| Thousand RGUs | RGUs Period Ended March 31, | | Net Additions | | |
| | 2016 | 2017 | Last 12 months | Last 3 months | |
| Cable TV | 2,752 | 2,893 | 141 | 28 | |
| Fixed internet and data | 2,013 | 2,149 | 136 | 34 | |
| Mobile telecommunications services ¹ | 2,840 | 3,305 | 465 | 92 | |
| Fixed-line telephony | 1,397 | 1,317 | (80) | (22) | |
| DTH | 666 | 626 | (40) | (15) | |
| Total | 9,668 | 10,290 | 622 | 117 | |

ARPU (EUR) - residential clients

| ARPU (EUR) | For the perio | | % change |
|---|---------------|------|----------|
| | 2016 2017 | | |
| Cable TV | 5.22 | 5.20 | -0.4% |
| Fixed internet and data | 5.04 | 5.01 | -0.6% |
| Mobile telecommunications services ¹ | 3.32 | 3.79 | 14.2% |
| Fixed-line telephony | 1.30 | 1.28 | -1.5% |
| DTH | 4.87 | 4.91 | 0.8% |

- Steady growth in Cable TV and Internet subscribers
- High increase in mobile telephony RGUs and ARPUs as a result of our attractive offers, as well as change in subscription packages' mix and traffic increase

As of June 30, 2016, we aggregate the mobile telephony and mobile data SIMs and present them as mobile telecommunications services RGU. Comparative period RGUs and ARPUs have been restated accordingly.

Highlights Hungary (1/2)

Revenue and Adj EBITDA

Results of Operations

| | Three month | ns ended | |
|-----------------|-------------|----------|--------|
| 'Mil € | March | % change | |
| | 2016 | 2017 | |
| Revenues | 32.9 | 37.5 | 14.0% |
| Adjusted EBITDA | 13.3 | 11.5 | -13.5% |
| Margin % | 40.4% | 30.6% | |

- Increase in revenue in 2016 driven by increase in RGUs (mainly increase in fixed internet and data RGUs, cable TV RGUs) and increase in ARPUs mainly for cable TV and DTH
- Decrease in Adj EBITDA and Adj EBITDA margin is mainly due to variances in programming expenses and increase in salaries expenses.

Highlights Hungary (2/2)

| | Subscriber | 'S | | |
|---|------------|-------|-------------------|---------------|
| Thousand RGUs | RGUs Peri | | Net Additions | |
| | 2016 | 2017 | Last 12 months | Last 3 months |
| Cable TV | 452 | 480 | 28 | 7 |
| Fixed internet and data | 398 | 439 | 41 | 11 |
| Mobile telecommunications services ¹ | 15 | 13 | (2) | (1) |
| Fixed-line telephony | 334 | 361 | 27 | 8 |
| DTH | 317 | 303 | (14) | (4) |
| Total | 1.516 | 1.596 | 80 | 21 |

ARPU (EUR) - residential clients

| ARPU (EUR) | For the perion | % change | |
|---|----------------|----------|-------|
| | 2016 2017 | | |
| Cable TV | 7.24 | 8.02 | 10.8% |
| Fixed internet and data | 7.70 | 7.57 | -1.7% |
| Mobile telecommunications services ¹ | 6.67 | 7.01 | 5.1% |
| Fixed-line telephony | 1.74 | 1.63 | -6.3% |
| DTH | 7.97 | 9.13 | 14.6% |

- Increase in Cable TV, Internet and Fixed Telephony subscribers
- Decrease in Fixed-line telephony ARPU due to lower traffic and in Fixed internet and data as a result of decrease in packages prices

¹ Includes mobile internet and data services offered as a reseller through the Telenor network under our "Digi" brand

Highlights Other Territories

Revenue and Adj EBITDA

| 'Mil€ | Three month March | % change | |
|--------------------|----------------------|----------|--------|
| | 2016 | 2017 | |
| Revenues | | | |
| Spain ¹ | 20.5 | 21.7 | 5.9% |
| Other | 2.1 | 3.6 | 71.4% |
| | 22.6 | 25.3 | 11.9% |
| Adj EBITDA | 2.4 | 5.1 | 112.5% |

Subscribers & ARPU

| Thousand RGUs | RGUs Period Ended March 31, | | Net Ad | ditions |
|---------------|--------------------------------|------|---------|---------------|
| | | | Last 12 | |
| | 2016 ² | 2017 | months | Last 3 months |
| Spain | 592 | 635 | 43 | 26 |
| Italy | 63 | 147 | 84 | 61 |
| Total | 655 | 782 | 127 | 87 |

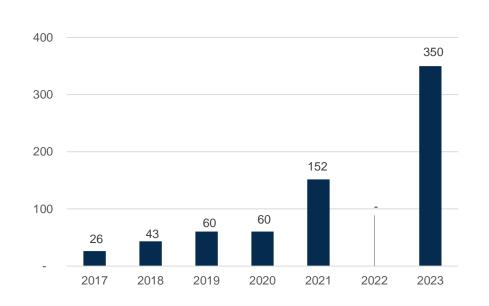


Group Financial Profile (1/2)

Financial liabilities as of March 31, 2017¹

| | Amount |
|------------------------------------|---------|
| Facility | (Mil €) |
| 2016 Senior Secured Notes | 350.0 |
| 2016 Senior Facility | 336.2 |
| Financial leases | 5.3 |
| Other long term debt ² | 49.2 |
| Other short term debt ³ | 18.5 |
| Hedging obligations | 9.9 |
| Total gross debt | 769.0 |
| Cash on BS | 8.9 |
| Total net debt | 760.1 |

Maturity profile Long term loans & Notes (Mil €)

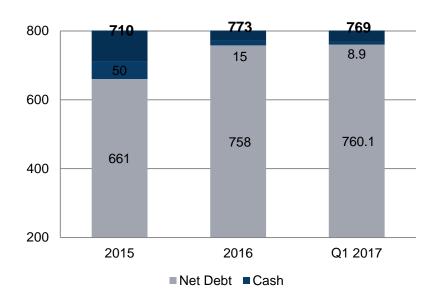


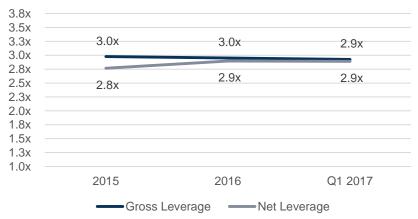
¹ Indebtedness as per Notes requirements

² Other long term debt include long term liabilities and other long term debt

³ Other short term debt include overdrafts and other short term debt

Group Financial Profile (2/2)





- Total net debt¹ as of March 31, 2017 is €760.1 million
- ■Net Leverage² is 2.9x and Gross Leverage is 2.9x.



¹ Gross debt/ Net debt is presented as per Notes requirements.

² The Net Leverage and Gross Leverage are computed using EBITDA as per the Notes Covenants. Covenant's computation for the Net Leverage from the Senior Facility uses EBITDA and Net debt which may be different from the Adjusted EBITDA and Net debt presented in this presentation.

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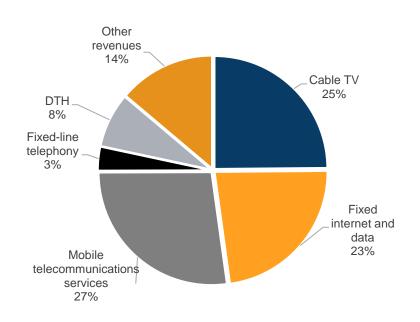
Q&A

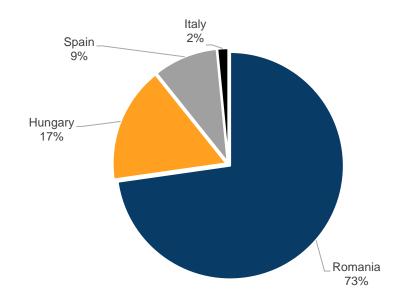
Appendices

Revenue streams

Q1 2017 revenue split by product

Q1 2017 revenue split by country







Group Results (P&L)

| 'Mil € | | For the three months ended March 31, | | |
|---|-------------------------|--------------------------------------|------------------------|--|
| | 2016 | 2017 | | |
| Revenues ¹ Romania | | 164.9 | 14.0% | |
| Hungary Spain | 32.9 20.2 | 37.5 20.8 | 14.0% 14.0% 3.0% | |
| Italy Total Revenues | <u>2.1</u> 199.8 | 3.5 226.7 | 66.7% 13.5% | |
| Adjusted EBITDA % margin ² | 64.0 32.0% | 65.1 28.7% | 1.7% | |
| Result from services Revenues from services Adjusted EBITDA from services % margin ² | 186.8 63.1 33.8% | 209.1 63.5 30.4% | 11.9% 0.6% | |

Source: Company data;

¹ Excluding intersegment; ²Defined as the ratio of Adjusted EBITDA to Revenues

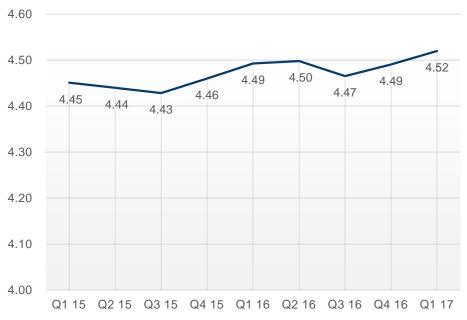
Cash Flow

Summary of Cash flows

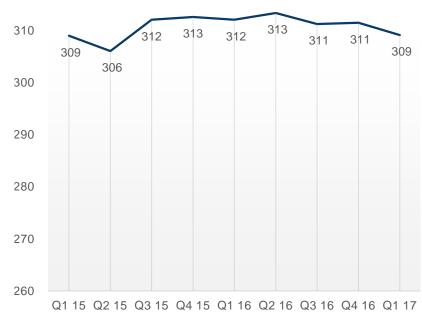
| 'Mil € | | Period ended March 31, | | |
|--|--------|---------------------------|--|--|
| - | 2016 | 2017 | | |
| Cash flows from operations before working capital changes | 66.8 | 73.2 | | |
| Cash flows from changes in working capital | (5.9) | 0.2 | | |
| Cash flows from operations | 60.8 | 73.3 | | |
| Interest paid | (3.2) | (4.3) | | |
| Income tax paid | (0.8) | (1.3) | | |
| Cash flow from operating activities | 56.8 | 67.8 | | |
| Cash flow used in investing activities | (59.9) | (67.6) | | |
| Cash flows from/(used in) financing activities | 2.5 | (5.7) | | |
| Net (decrease) in cash and cash equivalents | (0.6) | (5.5) | | |
| Cash and cash equivalents at the beginning of the period | 49.7 | 14.6 | | |
| Effect of exchange rate fluctuation on cash and cash equivalent held | (0.6) | (0.2) | | |
| Cash and cash equivalents at the closing of the period | 48.6 | 8.9 | | |

Forex development

RON/EUR Exchange Rate 2016



HUF/EUR Exchange Rate Q1 2017



Romania

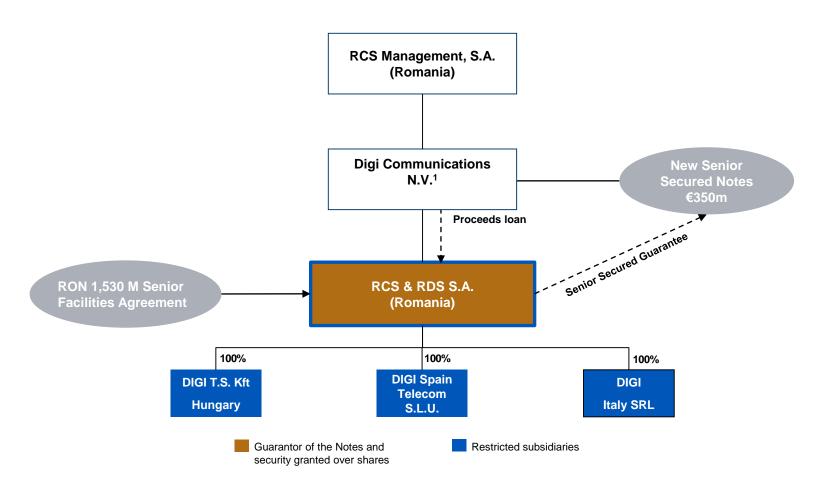
 In Q1 2017 compared with the same period from 2016, the RON depreciated by aprox 0.6% relative to the euro.

Hungary

 In Q1 2017 compared with the same period from 2016, the HUF appreciated by aprox 0.9% relative to the euro.



Summary corporate and financial structure



Source: Company data as of March 31, 2017.

¹ Obligations of CCS and RCS & RDS under the Notes, the Guarantee, the Senior Facilities Agreement, the ING Facilities Agreement and the Citi Facilities Agreement, BRD Letters of Guarantee and certain hedging agreements are secured by the Collateral on a pari passu basis.

